



KHYBER PAKHTUNKHWA

## TOURISM CORPORATION KHYBER PAKHTUNKHWA

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Dated: 14<sup>th</sup> December, 2020

### BID EVALUATION REPORT (TECHNICAL)

#### Hiring of Consulting Firm for Concept Development and Feasibility Study for Water Parks at Water Reservoirs' Site (Package-C)

S#	Description of Indicator	Marks Allocation	Parameters/ Sub-allocation	Marks Obtained By		
				M/s EPAC Pvt. Ltd & Partner	M/s NESPAK Pvt. Ltd & Partners	M/s QPMS Pvt. Ltd
<b>A) FIRM PROFILE</b>						
1.	Fully functional Offices/ Infrastructure Presence	06	KP Level: 03 National Level: 03	06	06	06
2.	Registration with SECP	02	-	02	02	02
3.	Registration with Pakistan Council of Architect & Town Planer	02	-	02	02	0
4.	Membership with Global Sustainable Tourism Council (GSTC) or United Nations World Tourism Organization (UNWTO) or any other national or international body	02	-	0	02	0
<b>B) FIRM'S CORE EXPERIENCE</b>						
1.	Water Parks at Water Reservoirs' Site, a range of similar activities such as Rafting/ Tubing / Swimming / Picnic Area/ Floating Restaurants etc.	20	Up to 05 projects: 10 Up to 10 projects: 16 Above 10 projects: 20	16	16	10
2.	Number of sites identified as potential area for tourism and approved by the client.	06	02 marks for each site	06	06	06

14/12/20

14-12-2020

3.	Number of sites converted into tourism hub/ Tourist destination	06	02 marks for each success story	06	06	06
4.	Number of projects completed in Master planning entailing major components of Tourism strategies like theme parks, tourist resorts, tourism promotion, marketing, branding and digitization etc.)	06	02 marks for each Master planning document	06	06	06
5.	Number of projects completed through PPP mode in the fields of tourism development etc.	08	04 marks for each completed project	0	04	04
6.	End-to-end solution from concept development to a finished product related to Water Parks at Water Reservoirs' Site	08	04 marks for each completed project	08	08	04
7.	Number of Tourist Facilitation Centers developed	04	01 mark for each TFC	04	04	04
<b>C) HR PROFILE FOR THE PROPOSED DEDICATED TEAM</b>						
1.	Complete details of HR dedicated for the project including their CVs: Team Lead, Engineer(civil, elect, design), Tourism Dev. Expert, Urban Planning Expert, Environmentalist, Financial Analyst, PPP Expert, MIS / GIS Expert, Architect etc.	13	Team Lead: 03 marks for each similar project completed as TL. (Max. 03 projects will be considered) Remaining marks against all other positions.	13	13	13
<b>D) PROPOSED METHODOLOGY &amp; TECHNICAL APPROACH</b>						
1.	Understanding of the TORs and Mode of Execution for the scheme. The presentation will be called during the evaluation from each firm	05	Marks would equally be divided amongst Committee members	02	03	02
<b>E) FINACIAL SOUNDNESS</b>						

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1.	Volume of projects done in public or private sector (national & cross-national)	04	Up to Rs.1000 M: 02 Above Rs.1000 M: 04	04	04	02
2.	Income tax paid during last 03 years	04	Upton 100M: 02 marks Above 100M: 04 marks	04	04	04
3.	Overall Annual Turnover during last 03 years	04	Below 300M: 02 marks Above 300M: 04 marks	04	04	02
<b>TOTAL MARKS OBTAINED BY THE FIRMS</b>				<b>83</b>	<b>90</b>	<b>71</b>

**GENERAL MANAGER (A&P)**

**MANAGER ADMINISTRATION**

**TOURISM OFFICER (A&F)**  
(Secretary Committee)

**TOURISM OFFICER (M&E)**

**ACCOUNTS OFFICER**

**IT & DATABASE ADMINISTRATOR**

**SENIOR GENERAL MANAGER**  
(Chairman Committee)

**PROCUREMENT CONSULTANT**